



# Maximize Revenue Opportunities

Loan Management System Revenue Share Partner Program



Actively grow your business and strengthen client relationships with our LMS revenue share partner program.

Since 2007, Payliance has been optimizing payment processing for efficient, effective, and compliant loan management. With over 20 LMS integrated partnerships, our payment and verification offering reduces costs and fraud for merchant lenders. Annually processing \$50 billion, we provide trusted payment solutions.

Partner with us and deliver the payment experiences your clients want with service and expertise you can count on, increased revenue, and a modernized payment approach.

## Program Tiers

### Direct Referral

Seamlessly integrated with your Loan Management System.

When you refer newly onboarded merchant lenders on your LMS directly to Payliance, we will handle the payments experience for you. We will work with the merchant directly to advise on the best solutions for loan disbursement, loan repayment, and debt recovery based on the unique needs of their business.

#### Value Add from Payliance:

- Dedicated Account Management

#### Value Add to Your Lenders:

- Ability to provide diversified funding options
- Ability to attract and retain more borrowers with tailored payment solutions
- Reduce risk with payment verification solutions
- Automated treasury service pool-level reporting
- Deliver an improved borrower experience for your lenders with a branded consumer app

### Payment Solutions:



ACH - Same Day, Next Day



Debit Card Processing with Real-time Funding (RTF)



Real-time Payments (RTP)



Remotely Created Checks (RCC)



Check Conversion



Loan Repayment Mobile Service

### Verification Solutions:



Card Verify



VeriTrac

### Streamlined Integration Methods

- **Batch Processing:** Simplify your transaction processing with our straightforward batch integration option.
- **API Integration:** Unlock the complete capabilities of our platform by integrating payment and accounting workflows seamlessly.
- **Developer Sandbox:** Test and refine your applications in a dedicated sandbox environment designed for developers.



## White Label

Brand and monetize your own payment offerings without having to building your own solution.

Increase your revenue share potential and give your merchant lenders the choice of your own branded payments experience while saving significant time and resources with our white label payments offering.

### Value Add from Payliance:

- Dedicated Account Management

### Value Add to Your Lenders:

- Ability to provide diversified funding options
- Ability to attract and retain more borrowers with tailored payment solutions
- Reduce risk with payment verification solutions
- Automated treasury service pool-level reporting
- Deliver an improved borrower experience for your lenders with a branded consumer app

## Preferred Partner

Strategically brand and monetize your payment services to own the entire payment process.

For Loan Management Systems looking to fully optimize payments revenue stream, our Preferred Partner program provides maximum benefits with increased revenue share potential.

### Value Add from Payliance:

- Influence product road map
- Dedicated Account Management

### Value Add to Your Lenders:

- Ability to provide diversified funding options
- Ability to attract and retain more borrowers with tailored payment solutions
- Reduce risk with payment verification solutions
- Automated treasury service pool-level reporting
- Deliver an improved borrower experience for your lenders with a branded consumer app

## Optimize Your Payments Strategy

Win New Lender Relationships	Help Lenders Win More Borrowers	Improve Consumer Experience	Reduce Financial Risk	Optimize Payments Today and Tomorrow	Everyone in Value Chain Wins
------------------------------	---------------------------------	-----------------------------	-----------------------	--------------------------------------	------------------------------

To learn more, email us at [salesinquiry@payliance.com](mailto:salesinquiry@payliance.com) or call 866.314.5393.

### About Payliance

Payliance, founded in 2007, simplifies lending and borrowing by optimizing payment acceptance, reducing processing costs, and mitigating fraud risk. Serving 350+ lenders and 40,000+ merchant locations, they process 162 million transactions annually worth \$61 billion. Their Payments-as-a-Service platform boosts payments performance by increasing approvals, streamlining transaction processing, and reducing charge-offs.

